

Compelling People The Hidden Qualities That Make Us Influential

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Compelling People: The Hidden Qualities that Make Us Influential You are at a party. Clearly you want to connect with people, but how? You look around the room and unconsciously size people up.

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Compelling People: The Hidden Qualities That Make Us Influential Paperback – May 27 2014 by John Neffinger (Author), Matthew Kohut (Author) 4.2 out of 5 stars 112 ratings See all formats and editions

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Full Book Name: *Compelling People: The Hidden Qualities That Make Us Influential*. Author Name: John Neffinger. Book Genre: Business, Leadership, Nonfiction, Personal Development, Psychology, Self Help. ISBN # 9781594631016. Edition Language: English. Date of Publication: 2013-8-15.

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'Compelling People: The Hidden Qualities That Make US Influential' by John Neffinger and Matthew Kohut is the kind of business book that takes a good idea and stretches it out into book length. The authors assert that influential leadership can be attained between a balance of strength and warmth. One is respect, the other is affection.

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COMPELLING PEOPLE THE HIDDEN QUALITIES THAT MAKE US INFLUENTIAL John Neffinger and Matthew Kohut 3. COPYRIGHT Published by Piatkus ISBN: 978-0-349-40307-6 ... seemingly strong people seriously but often disregard those who seem weak and inconsequential. People who project both strength and

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Compelling People: The Hidden Qualities That Make Us Influential argues that charisma isn't just a character trait some lucky people are born with. It's something we can all emulate and learn. It's something we can all emulate and learn.

What Makes People Compelling - Brain Pickings

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